

BHEL wishes to enter into Rate Contract / Framework Agreement for supply of “Outdoor Live Tank CT”. Rate Contract Agreement will be valid for a period of **24 months** for ordering & **30 months** for supply from the date of Rate Contract finalization. The total requirement for the period is as given in enquiry copy separately. Same need to be supplied against Purchase Orders issued to supplier(s) time to time during the rate contract period.

Instructions for supplier(s) :

- 1) Quotations are invited in TWO PART BID only. Price bid(s) shall be opened only of PQC (Pre-Qualification Criteria) qualified and Techno-Commercially acceptable bidders. Quotation received in SINGLE BID will normally be rejected and will be considered only if the bid is PQC qualified & techno-commercially acceptable without seeking any clarifications from the bidder.
- 2) BHEL prefer the information to be furnished exactly in this format which will help to minimize repetitive clarifications / confirmations.
- 3) Ensure to sign and affix seal on each page of this annexure and submit along with your Techno-commercial bid.
- 4) However, if any of the terms of clause is not covered in this annexure, same may be indicated separately in your techno-commercial bid.
- 5) Acceptance of all the following terms & conditions is required in your offer. The same is to be signed by bidder(s) and submitted along with offer.

Commercial Terms & Conditions

S.No	BHEL's Parameter	Complied/ Not complied
1	Terms of delivery: FOR CRX, BHEL Bhopal i.e. Door delivery. Freight & insurance in supplier's A/c and inclusive in quoted rate.	
2	GST Extra as applicable: (HSN codes are mandatory for each item quoted)	
3	Packing & forwarding charges: To be quoted in % of Basic price / If not indicated then NIL.	
4	Delivery Schedule: Delivery of current transformers required shall be min. 150 Nos. within 2 months from issue of PO to vendor. Delivery for further Lots shall be 150 Nos. monthly.	
5	Monthly Capacity: (To be indicated by vendor)	
6	(a) Prices variation formulae for CTs shall be as follows :- $P = \frac{PO}{100} \left[18 + 18 \frac{C}{CO} + 20 \frac{ES}{ESO} + 10 \frac{IS}{ISO} + 12 \frac{ER}{ERO} + 09 \frac{TB}{TBO} + 13 \frac{W}{WO} \right]$ For base rate IEEMA Circular of December'2019 shall be considered. (b) PVC Clause: Applicable rate of material shall be as per IEEMA circular of the month of actual delivery / scheduled delivery, whichever is lower. In case of early delivery on written request of BHEL, applicable rate of material shall be as per IEEMA circular of the month of actual delivery.	
7	Validity of offer: 90 days from the date of tender opening.	
8	Quantity indicated in enquiry is tentative & PO will be placed item wise after receipt of customer PO / as per requirements.	
9	Payment Term:- 100% against irrevocable, unconfirmed LC, payable within 90 days of the Bill of Lading (B/L) date or Payment terms of CAD payable on 90th day of B/L / AWB. In case BHEL considers any deviation in payment terms i.e. early	

	payment based on vendor's request, then bids shall be evaluated with loading of State bank of India Base rate plus 6%, for the credit period short of 90 days. The LC shall be established 2 months prior to shipment date, valid for period of 90 days, unless agreed otherwise.. Payment terms of CAD payable on 90th day of BL / HAWB date shall be preferred.	
10	Integrity Pact as per enclosed Annexure to be essentially signed by vendors for consideration of bids.	
11	Vendors should meet Pre-Qualification Criteria as per attached PQC to participate in subject Tender otherwise offers will not be considered for further process.	
12	Penalty Clause: Please accept BHEL's standard penalty clause "An unconditional penalty of half percent (0.5%) of the price of the goods in arrears per week subject to a maximum of 10% of the order value"	
13	Price Impact clause due to variation in quantity (i) BHEL shall not consider any kind of price impact offered by bidder on overall package price quoted by them due to change in quantity of any of the items of the enquiry. (ii) In case there is increase in quantity of any of the items of the enquiry, bidder is allowed to offer percentage discount w.r.t the unit rate quoted by bidder against those item(s) only. BHEL shall evaluate bidder's package price for the enquiry based on discounted unit rate or original quoted price whichever is lower. (iii) In case there is decrease in quantity of any of the items of the enquiry before price bid opening, BHEL shall consider the unit rate quoted by bidder against those item(s) only for evaluation of bidder's package price for the enquiry.	
14	Reverse Auction : "BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed envelope price bids, submitted by the bidder. This will be decided after techno-commercial evaluation. All bidders to give their acceptance for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA. In case BHEL decides to go for Reverse Auction, only those bidders who have given their acceptance to participate in RA will be allowed to participate in the Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit „online sealed bid“ in the Reverse Auction. Non-submission of "online sealed bid" by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per latest extant guidelines." H1 bidder (whose quote is highest in online sealed bid) may not be allowed to participate further in RA process.	
15	Packing Instruction: Utmost care must be exercised in packing and transporting the finished material, PO NO / Gross weight / Net weight should be mentioned in bold letters, on each case / Box. Packing list shall be furnished along with each consignment.	
16	Basis for deciding lowest (L1) offer: - Only offers meeting the terms and conditions of the enquiry will be considered. - All the offers shall be compared for total cost to BHEL stores.	

	• In case of more than one bidder happens to occupy the L1 status, effective L1 will be decided by soliciting discounts from each L1 bidders. Even after soliciting discounts, if more than one bidder are L1, then the L1 bidder shall be decided by a toss / draw of lots, in presence of L1 bidders or their representatives. BHEL's decision in such situations shall be final and binding. • Offers having deviations to the terms and conditions will be suitably loaded or liable to be rejected.	
17	Vendor has to quote against the enquiry or give regret letter with reason for not quoting.	
18	Contact person & Contact number (Mobile & Landline)	
19	Email ID of contact person	
20	It is not necessary that PO will be placed for all the items. PO will be placed for items only for which customer requirement exists.	
21	In addition to above, BHEL Bhopal's General terms & conditions BP200102 from a part of tender. A copy of same can be downloaded / seen from https://bpl.bhel.com/mm/asc_docs/BP_200102.pdf	
22	Above conditions supersede any T&C quoted by vendor against subject enquiry.	

Dy.Mgr. (MM-SCR)